

AT YOUR SERVICE

# THE GRAYSWAN TEAM



The core of our investment team has been working together for more than 10 years. Our collective investment experience exceeds a 110 years of advising to and managing most of the largest institutional client's assets in South Africa. Since the inception of GraySwan have we not lost any investment consultants thereby making our team one of the most stable and experienced investment advisory and wealth management teams in the industry.

Not only have we successfully consulted to most of the largest institutional funds in South Africa but we have also previously managed many of these Fund's assets whilst working for Sanlam's offshore investment management business. Our wealth of experience over the past two decades in both investment consulting and investment management enables us to understand our clients needs. Very few investment consulting teams have actual investment management experience. This places us in the superior position to implement not only optimal but also practical investment strategies and to negotiate mandates and fee structures that is most beneficial to our clients.

During the past three years we have successfully extended our proven institutionalized investment advisory and wealth management approach to private investors, corporate investors as well as family offices. We now service the entire spectrum of investors and all our clients have access to our best views and our cost efficient and most importantly top performing track record.



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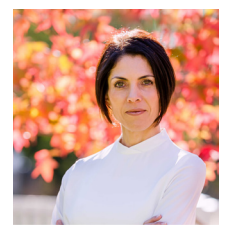
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